

CT Swimming  
2020-2021

Proposed

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		<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Budget</u>	<u>Budget</u>									
		<u>14/15</u>	<u>15/16</u>	<u>16/17</u>	<u>17/18</u>	<u>18/19</u>	<u>19/20</u>	<u>20/21</u>									
\$K																	
<b>Registration</b>	rev	451	485	492	517	575	519	415.2	%regist.	0.321454	0.387195	0.334311	0.285714	0.391626	0.349593	0.554685	
Cost		-359	-358	-378	-413	-416	-390	-340.5	%subsidy	0.678546	0.612805	0.665689	0.714286	0.608374	0.650407	0.445315	
		92	127	114	104	159	129	74.7	Income	286.2	328	341	364	406	369	134.7	
<b>Surcharge+</b>	rev	194.2	201	227	260	247	240	60	Uses of Income	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Budget</u>	<u>Budget</u>	<u>Proposed</u>	
Other income						6				<u>14/15</u>	<u>15/16</u>	<u>16/17</u>	<u>17/18</u>	<u>18/19</u>	<u>19/20</u>	<u>20/21</u>	
<b>Age Group</b>									Office	-82.5	-87	-98	-90.3	-105	-102	-105	
S/C	rev	47	54	47.7	53	58	50	0	Zones	-64	-81	-78.6	-77.8	-55	-45	-45	
	cost	-36	-52	-54.2	-59	-57	-60	-10	Admin+Capital	-50	-49	-47	-51	-51	-60	-49	
		11	2	-6.5	-6	1	-10	-10	Swimmer Travel	-30	-53.7	-36	-36.9	-41	-80	-40	
									Prg Ops	-13.7	-20.8	-26.8	-22.4	-24	-28	-16.8	
L/C	rev	46	46	48.9	40.7	44	46	46	Senior Meet	-12	-3	1.5	-15.6	-20	-12	-18	
	cost	-39	-40	-43	-47.3	-47	-40	-40	Banquet	-11	-10	-10	-9.5	-13	-13	-5	
		7	6	5.9	-6.6	-3	6	6	Convention	-7	-10	-7.3	-6.6	-5	-8	-1	
<b>Seniors</b>									Camps+DEI	-1	0	-2.7	-20.2	-4	-15	-20	
S/C	rev	18	27	26	22.8	20	24	0	Coaches	-1	-10	-8.3	-1.2	-1	-5	-5	
	cost	-22	-27	-26.8	-32.2	-32	-31	-10	AG meets	18	8	-0.6	-12.6	-2	-4	-4	
		-4	0	-0.8	-9.4	-12	-7	-10		-254.2	-316.5	-313.8	-344.1	-321	-372	-308.8	
L/C	rev	23	26	35.4	33.5	34	32	32	Office	32.5%	27.5%	31.2%	26.2%	32.7%	27.4%	34.0%	
	cost	-31	-29	-33.1	-39.7	-42	-37	-40	Zones	25.2%	25.6%	25.0%	22.6%	17.1%	12.1%	14.6%	
		-8	-3	2.3	-6.2	-8	-5	-8	Admin	19.7%	15.5%	15.0%	14.8%	15.9%	16.1%	15.9%	
<b>Zones</b>									Sr Travel	11.8%	17.0%	11.5%	10.7%	12.8%	21.5%	13.0%	
SC		49	49	47.8	0	0	0	0	Prg Ops	5.4%	6.6%	8.5%	6.5%	7.5%	7.5%	5.4%	
		-79	-84	-80.9	-21.6	0	0	0	Senior Meet	4.7%	0.9%	-0.5%	4.5%	6.2%	3.2%	5.8%	
		-30	-35	-33.1	-21.6	0	0	0	Banquet	4.3%	3.2%	3.2%	2.8%	4.0%	3.5%	1.6%	
									Convention	2.8%	3.2%	2.3%	1.9%	1.6%	2.2%	0.3%	
LC		74	69	53.7	47.3	53	60	60	Swim Camp	0.4%	0.0%	0.9%	5.9%	1.2%	4.0%	6.5%	
		-108	-115	-99.2	-103.5	-108	-105	-105	Coaches	0.4%	3.2%	2.6%	0.3%	0.3%	1.3%	1.6%	
		-34	-46	-45.5	-56.2	-55	-45	-45	AG meets	-7.1%	-2.5%	0.2%	3.7%	0.6%	1.1%	1.3%	
										1	1	1	1				
<b>Banquet</b>		39	35	35	35.5	37	35	0									
		-50	-45	-45	-45	-50	-48	-5									
		-11	-10	-10	-9.5	-13	-13	-5									
<b>Prog Ops</b>	income	7.3	9.2	5.1	3.5	3	4	4									
-	cost	-21	-30	-31.9	-25.9	-27	-32	-20.8									
		-13.7	-20.8	-26.8	-22.4	-24	-28	-16.8									
<b>Swim Camp</b>	income				18.4												
-	cost	-1	0	-2.7	-38.6	-4	-15	-10									
		-1	0	-2.7	-20.2	-4	-15	-10									
<b>DEI</b>								-10									
<b>Admin</b>		-50	-49	-47	-51	-51	-60	-48									

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	<u>Actual</u> <u>14/15</u>	<u>Actual</u> <u>15/16</u>	<u>Actual</u> <u>16/17</u>	<u>Actual</u> <u>17/18</u>	<u>Actual</u> <u>18/19</u>	<u>Budget</u> <u>19/20</u>	<u>Budget</u> <u>20/21</u>
<b><u>Office</u></b>	-82.5	-87	-98	-90.3	-105	-102	-105
<b><u>Convention</u></b>	-7	-10	-7.3	-6.6	-5	-8	-1
<b><u>Swimmer Travel</u></b>	-30	-53.7	-36	-36.9	-41	-80	-40
<b><u>Coaches</u></b>	-1	-10	-8.3	-1.2	-1	-5	-5
<b><u>Capital</u></b>	-4.1		-2.5	-5.4	-3	-4	-1
<b><u>Net Operating Income</u></b>	<b><u>27.9</u></b>	<b><u>11.5</u></b>	<b><u>24.7</u></b>	<b><u>14.5</u></b>	<b><u>88</u></b>	<b><u>-7</u></b>	<b><u>-174.1</u></b>
income	948.5	1001.2	1018.6	1031.7	1077	1010	617.2
expenses	-920.6	-989.7	-993.9	-1017.2	-989	-1017	-791.3
Age Group	-62.15	-95.61	-96.5	-107.645	-77.75	-81.45	-64.3
Seniors	-37.85	-44.09	-29.9	-64.955	-57.25	-87.55	-57.8

Minor reduction in web expense  
Credit Card processing down  
Registration to USA = 64; we charge 74