

CONNECTICUT SWIMMING INC.

Budget Development Worksheet

	Actual 8/31/15	Budget 8/31/15	Budget 8/31/16	Actual 8/31/16	Budget 2016/17	proposed Budget 2017/18	extrapolated ytd 2016/17
Income							
4000 AGE GROUP CHAMPIONSHIPS INCOME							
4010 AGC/SHORT COURSE INCOME							
4011 AGC/SC ENTRY FEES	35,530.00	38,500.00	-	43,244.00	30,000.00		
4012 AGC/SC MEET PROGRAM	1,867.00	1,950.00	-	2,697.00	1,500.00		
4013 AGC/SC MEET APPAREL	9,841.74	9,500.00	-	7,965.39	9,500.00		
Total 4010 AGC/SHORT COURSE INCOME	47,238.74	49,950.00	52,000.00	\$ 53,906.39	41,000.00	50,572.57	37,638.00
4020 AGC/LONG COURSE INCOME							
4021 AGC/LC ENTRY FEES	37,169.00	32,839.00	-	37,785.00	30,000.00		
4022 AGC/LC MEET PROGRAM	1,119.00	2,250.00	-	1,977.00	1,300.00		
4023 AGC/LC MEET APPAREL	7,358.14	4,063.00	-	6,232.42	4,000.00		
Total 4020 AGC/LONG COURSE INCOME	45,646.14	39,152.00	38,000.00	\$ 45,994.42	35,300.00	45,820.28	
Total 4000 AGE GROUP CHAMPIONSHIPS INCOME	92,884.88	89,102.00	90,000.00	\$ 99,900.81	76,300.00	96,392.85	
4200 ZONE TEAMS INCOME							
4210 ZONE SC INCOME							
4211 SC ATHLETE REGISTRATION	49,280.00	45,147.00	36,300.00	48,640.00	47,400.00	49,237.37	39,040.00
Total 4210 ZONE SC INCOME	49,280.00	45,147.00	36,300.00	\$ 48,640.00	47,400.00	\$ 49,237.37	
4220 ZONE LC INCOME							
4221 LC ATHLETE REGISTRATION	73,760.00	46,277.00	49,500.00	68,455.00	54,000.00	68,743.92	
Total 4220 ZONE LC INCOME	73,760.00	46,277.00	49,500.00	\$ 68,455.00	54,000.00	117,981.29	
Total 4200 ZONE TEAMS INCOME	123,040.00	91,424.00	85,800.00	\$ 117,095.00	101,400.00	117,981.29	
4300 SENIOR CHAMPIONSHIPS INCOME							
4310 SR CHAMP/SC INCOME							

4311 SC ENTRY FEES	16,445.00	19,034.00	-	25,673.00	18,000.00		
4312 SC MEET PROGRAM	676.00	844.00	-	500.00	-		
4313 MEET COMMISSIONS	1,022.71	-	-	936.10			
Total 4310 SR CHAMP/SC INCOME	18,143.71	19,878.00	17,000.00	\$ 27,109.10	18,000.00	22,380.94	21,890.00
4320 SR CHAMP/LC INCOME							
4321 LC ENTRY FEES	20,947.00	16,998.00	-	25,013.00	-		
4322 LC MEET PROGRAM	376.00	2,041.00	-	435.00	-		
4323 Meet Commissions	1,734.25	-	-	930.64			
Total 4320 SR CHAMP/LC INCOME	23,057.25	19,039.00	16,000.00	\$ 26,378.64	20,000.00	24,717.95	
Total 4300 SENIOR CHAMPIONSHIPS INCOME	41,200.96	38,917.00	33,000.00	\$ 53,487.74	\$ 38,000.00	47,098.88	
4400 COACHES INCOME							
4410 COACHES CLINIC FEES	-	6,510.00	-				
Total 4400 COACHES INCOME	-	6,510.00	-	\$ 0.00	-		
4500 PROGRAM OPERATIONS INCOME							
4510 SANCTION FEES	3,225.00	2,359.00	-	2,250.00	1,000.00		1,500.00
4520 EQUIPMENT RENTAL	4,080.00	-	750.00	6,900.00	750.00		
4530 AWARDS - CHAMPIONSHIPS	-	-	-	0.00	-		
Total 4500 PROGRAM OPERATIONS INCOME	7,305.00	2,359.00	750.00	\$ 9,150.00	\$ 1,750.00	2,187.50	
4600 ADMINISTRATION INCOME							
4620 ADMINISTRATIVE MISCELLANEOUS	-	-	-				
Total 4600 ADMINISTRATION INCOME	-	-	-	\$ 0.00	-		
4700 BANQUET INCOME							
4710 BANQUET FEES	38,914.00	35,697.00	37,000.00	34,581.00	37,000.00		35,234.00
Total 4700 BANQUET INCOME	38,914.00	35,697.00	37,000.00	\$ 34,581.00	37,000.00	36,291.02	35,234.00
4800 REGISTRATION/MEMBERSHIP INCOME							
4810 MEMBERSHIP REGISTRATION	13,707.00	13,000.00	15,200.00	21,114.00	24,000.00	22,707.00	33,300.00
4820 ATHLETE REGISTRATION	377,589.00	352,000.00	406,000.00	406,665.00	410,000.00	407,206.00	407,747.00
4830 NON ATHLETE REGISTRATION	46,567.00	23,398.00	43,400.00	51,982.00	48,000.00	50,966.00	49,950.00
4840 SEASONAL ATHLETE REGISTRATION	12,981.00	7,400.00	11,600.00	4,880.00	11,600.00	4,690.00	4,500.00
Total 4800 REGISTRATION/MEMBERSHIP INCOME	450,844.00	395,798.00	476,200.00	\$ 484,641.00	\$ 493,600.00	485,569.00	495,497.00
4900 OTHER INCOME							

4910 ATHLETE MEET REGISTRATION FEES	1,400.00	-	-	1,200.00	-		
4920 SURCHARGE	191,172.75	185,501.00	200,000.00	198,107.80	205,000.00	205,000.00	
4930 INTEREST	37.56	-	-	4.67	-		
4940 SPONSORS	1,639.94	-	-	1,647.57	-		
Total 4900 OTHER INCOME	194,250.25	185,501.00	200,000.00	\$ 200,960.04	\$ 205,000.00	205,000.00	
Total Income	948,439.09	845,308.00	922,750.00	999,815.59	953,050.00	990,520.54	
Gross Profit	948,439.09	845,308.00	922,750.00	0.00			
Expenses							
5000 AGE GROUP CHAMPIONSHIPS EXPENSE				\$ 0.00			
5010 AGC/SHORT COURSE EXPENSE							
5011 AGC/SC AWARDS	5,127.83	-	-	3,735.74			
5012 AGC/SC EQUIPMENT RENTAL	400.00	-	-	232.00			
5013 AGC/SC MEET PROGRAM	-	-	-				
5014 AGC/SC MEET APPAREL	-	-	-				
5015 AGC/SC PINS & EVENT WINNERS	-	-	-				
5016 AGC/SC OFFICE SUPPLIES	2,928.59	-	-	1,551.78			
5017 AGC/SC POOL RENTAL	16,000.00	-	-	30,048.00			
5018 AGC/SC REFRESHMENTS	8,751.56	-	-	14,216.14			
5019 AGC/SC TIMING SYSTEM OPER/EQUIP	3,000.00	-	-	2,250.00			
Total 5010 AGC/SHORT COURSE EXPENSE	36,207.98	29,146.00	34,000.00	\$ 52,033.66	45,000.00	50,000.00	50,000.00
5020 AGC/LONG COURSE EXPENSE							
5021 AGC/LC AWARDS	3,734.41	-	-	3,277.32			
5022 AGC/LC EQUIPMENT RENTAL	-	-	-				
5023 AGC/LC MEET PROGRAM	-	-	-				
5024 AGC/LC MEET APPAREL	-	-	-				
5025 AGC/LC PINS & EVENT WINNERS	368.50	-	-	625.00			
5026 AGC/LC OFFICE SUPPLIES	1,752.37	-	-	2,014.20			
5027 AGC/LC POOL RENTAL	16,100.00	-	-	16,905.00			
5028 AGC/LC REFRESHMENTS	13,304.80	-	-	13,817.94			
5029 AGC/LC TIMING SYSTEM OPER/EQUIP	3,300.00	-	-	3,100.00			

Total 5020 AGC/LONG COURSE EXPENSE	38,560.08	29,325.00	45,000.00	39,739.46	45,000.00	39,149.77	
Total 5000 AGE GROUP CHAMPIONSHIPS EXPENSE	74,768.06	58,471.00	79,000.00	\$ 91,773.12	\$ 90,000.00	89,149.77	
5050 AGE GROUP MISCELLANEOUS EXPENSE							
5052 TELEPHONE	-	300.00	-	\$ 0.00	-		
Total 5050 AGE GROUP MISCELLANEOUS EXPENSE	-	300.00	-				
5100 SWIM CAMPS EXPENSE							
5145 DIVERSITY CAMP	1,488.60	-	-	\$ 0.00			
Total 5100 SWIM CAMPS EXPENSE	1,488.60	-	-			12,500.00	
5200 ZONE TEAMS EXPENSE							
5210 ZONE SC EXPENSE							
5211 SC LODGING	25,000.00	-	-	24,885.00			
5212 SC MEALS	23,097.05	-	-	27,721.38			
5213 SC TRANSPORTATION	10,900.00	-	-	10,900.00			
5214 SC LSC ENTRY FEE	1,410.00	-	-	1,360.00			
5215 SC APPAREL	12,799.16	-	-	13,548.05			
5216 SC COACHES' PAY	3,570.00	-	-	2,900.00			
5218 SC MISCELLANEOUS	2,106.16	-	-	2,841.57			
5219 SC CHAPERONE EXPENSES	530.00	-	-	213.00			
Total 5210 ZONE SC EXPENSE	79,412.37	75,244.00	79,000.00	\$ 84,369.00	79,000.00	82,062.29	75,235.00
5220 ZONE LC EXPENSE							
5221 LC LODGING	25,000.00	-	-	60,000.00			
5222 LC MEALS	44,619.28	-	-	19,004.00			
5223 LC TRANSPORTATION	16,900.00	-	-	10,400.00			
5224 LC LSC ENTRY FEE	4,792.00	-	-	4,550.00			
5225 LC APPAREL	11,127.95	-	-	15,671.46			
5226 LC COACHES' PAY	3,480.00	-	-	3,480.00			
5227 LC POOL RENTAL	253.00	-	-	500.00			
5228 LC MISCELLANEOUS	1,186.30	-	-	1,049.75			
5229 LC CHAPERONE EXPENSES	458.50	-	-				
Total 5220 ZONE LC EXPENSE	107,817.03	77,129.00	85,000.00	\$ 114,655.21	90,000.00	114,573.20	
Total 5200 ZONE TEAMS EXPENSE	187,229.40	152,373.00	164,000.00	\$ 199,024.21	\$ 169,000.00	196,635.49	

5300 SENIOR CHAMPIONSHIPS EXPENSE				-81,929.21			
5310 SR CHAMP/ SC EXPENSE							
5311 SC AWARDS	776.59	-	-	970.02			
5314 SC MISCELLANEOUS	725.76	-	-	1,690.34			
5315 SC OFFICE SUPPLIES	1,022.84	-	-	727.87			
5316 SC POOL RENTAL	11,375.00	-	-	11,716.25			
5317 SC TIMING SYSTEM OPER/EQUIP	1,500.00	-	-	3,000.00			
5318 SC REFRESHMENTS	6,940.39	-	-	9,344.71			
Total 5310 SR CHAMP/ SC EXPENSE	22,340.58	17,207.00	23,000.00	\$ 27,449.19	25,000.00	24,561.92	23,896.00
5320 SR CHAMP/ LC EXPENSE							
5321 LC AWARDS	1,217.01	-	-	1,061.96			
5324 LC MISCELLANEOUS	2,720.88	-	-	960.04			
5325 LC OFFICE SUPPLIES	742.78	-	-	660.15			
5326 LC POOL RENTAL	13,000.00	-	-	13,650.00			
5327 LC TIMING SYSTEM OPER/EQUIP	3,250.00	-	-	2,900.00			
5328 LC REFRESHMENTS	9,659.80	-	-	9,527.95			
Total 5320 SR CHAMP/ LC EXPENSE	30,590.47	17,206.00	23,000.00	\$ 28,760.10	28,000.00	29,675.29	
Total 5300 SENIOR CHAMPIONSHIPS EXPENSE	52,931.05	34,413.00	46,000.00	56,209.29	53,000.00	54,237.21	
5360 SENIOR TRAVEL EXPENSE							
5361 TRAVEL	29,650.00	30,660.00	50,000.00	\$ 53,700.00	35,000.00	36,050.00	
Total 5360 SENIOR TRAVEL EXPENSE	29,650.00	30,660.00	50,000.00	53,700.00	35,000.00	36,050.00	
5400 COACHES EXPENSE							
5401 EDUCATION INCENTIVE PROGRAM	-	5,000.00	2,000.00	500.00			
5420 COACHES SEMINAR	-	11,000.00	11,000.00	9,333.87			
5430 COACHES RECOGNITION	(150.05)	1,500.00	2,000.00	498.00			
Total 5400 COACHES EXPENSE	(150.05)	17,500.00	15,000.00	\$ 10,331.87	15,000.00	15,300.00	
5450 ATHLETES							
5470 ATHLETES SOCIAL ACTIVITIES	-	-	400.00	\$ 0.00			
Total 5450 ATHLETES	-	-	400.00				
5500 PROGRAM OPERATIONS EXPENSES							
5501 OFFICIALS TRAVEL CLINIC	-	3,000.00	2,000.00	2,465.86	3,000.00	3,000.00	

5502 OFFICIALS - PROG OPS EXPENSE	5,509.93	3,010.00	3,500.00	10,339.09	7,000.00	11,000.00	
5503 OFFICIALS NAT'L MEET SUBSIDY	3,226.46	3,200.00	3,000.00	3,473.49	5,000.00	4,500.00	
5520 POOL RENTAL	4,750.00	-	-	8,400.00	1,500.00		
5531 AWARDS - CHAMPIONSHIPS	7,110.10	1,000.00	4,000.00	5,842.77	4,000.00	6,000.00	
5540 OPERATIONS ADMIN EXPENSE	686.72	2,000.00	1,000.00		800.00	800.00	
Total 5500 PROGRAM OPERATIONS EXPENSES	21,283.21	12,210.00	13,500.00	\$ 30,521.21	21,300.00	25,300.00	
5600 ADMINISTRATION EXPENSES							
5620 ADMINISTRATIVE MISCELLANEOUS	2,846.40	3,278.00	3,000.00	5,339.47	2,500.00		
5625 CREDIT CARD PROCESSING FEE	17,849.83	20,328.00	22,000.00	17,665.74	20,000.00		
5626 PAYROLL PROCESSING FEES	1,938.61	1,246.00	1,500.00	1,311.66	1,500.00		
5630 ADMINISTRATIVE TRAVEL	1,767.31	2,205.00	3,000.00	2,746.72	2,500.00		
5640 WEB SITE/TECH EXPENSE	24,766.52	18,000.00	20,000.00	12,869.44	20,000.00		
5650 AUDITING FEES	1,254.00	8,309.00	8,500.00	9,157.00	6,000.00		
5660 MEMORIAL CONTRIBUTIONS	-	1,000.00	1,000.00	150.00	1,000.00		
Total 5600 ADMINISTRATION EXPENSES	50,422.67	54,366.00	59,000.00	49,240.03	53,500.00	51,326.29	
5700 BANQUET EXPENSE							
5710 BANQUET FOOD	39,814.12	35,698.00	34,000.00	35,351.57	37,500.00	38,250.00	
5720 BANQUET AWARDS	5,201.69	4,700.00	5,000.00	4,627.47	5,000.00	5,000.00	
5730 BANQUET MISCELLANEOUS	5,014.38	7,713.00	7,000.00	5,366.49	5,000.00	5,150.00	
Total 5700 BANQUET EXPENSE	50,030.19	48,111.00	46,000.00	\$ 45,345.53	47,500.00	46,850.91	45,177.00
5800 USS REGISTRATION/MEMBERSHIP							
5810 MEMBERSHIP REGISTRATION	4,690.00	-	7,250.00	4,690.00	4,650.00		
5820 ATHLETE REGISTRATION	304,234.00	309,233.00	310,000.00	312,960.00	311,400.00		
5830 NON ATHLETE REGISTRATION	38,948.00	21,595.00	28,000.00	39,202.00	34,000.00		
5840 SEASONAL ATHLETE REGISTRATION	10,680.00	4,756.00	4,500.00	1,500.00	9,000.00		
5850 MISCELLANEOUS MEMBERSHIP EXPENS	57.00	500.00	250.00		200.00		
Total 5800 USS REGISTRATION/MEMBERSHIP	358,609.00	336,084.00	350,000.00	358,352.00	359,250.00	359,250.00	367,249.00
5870 CONVENTION EXPENSES							
5880 USS HOUSE OF DELEGATES	6,864.71	8,617.00	10,000.00	10,311.58	10,000.00	11,000.00	7,285.00

Total 5870 CONVENTION EXPENSES	6,864.71	8,617.00	10,000.00	10,311.58	10,000.00	11,000.00
5909 OFFICE EXPENSES						
5899 OFFICE SALARIES & BENEFITS						
5900 SALARY	77,908.96	83,554.00	88,000.00	85,156.64	95,000.00	97,850.00
5901 PAYROLL TAXES	1,466.09	-	-			
5902 MEDICARE TAX (deleted)	-	-	-			
5903 STATE UNEMPLOYMENT TAX (deleted)	-	-	-			
Total 5899 OFFICE SALARIES & BENEFITS	79,375.05	83,554.00	88,000.00	\$ 85,156.64	95,000.00	97,850.00
5910 POSTAGE	754.93	535.00	500.00	232.46	500.00	550.00
5920 SUPPLIES	582.01	1,600.00	1,700.00	345.96	1,700.00	1,750.00
5930 TELEPHONE EXPENSE	1,099.26	1,715.00	2,000.00	693.79	2,000.00	2,000.00
5940 PHOTOCOPYING	-	1,075.00	500.00		500.00	500.00
5950 STORAGE	765.72	860.00	900.00	510.48	900.00	500.00
Total 5909 OFFICE EXPENSES	82,576.97	89,339.00	93,600.00	\$ 86,939.33	\$ 100,600.00	103,150.00
5990 CAPITAL DEVELOPMENT EXPENSE						
5991 CAPITAL EQUIPMENT FUND	4,138.52	4,864.00	3,500.00	0.00	3,500.00	3,500.00
Total 5990 CAPITAL DEVELOPMENT EXPENSE	4,138.52	4,864.00	3,500.00	0.00	3,500.00	3,500.00
Total Expenses	918,353.73	847,308.00	930,000.00	991,748.17	957,650.00	991,749.67
Net Operating Income	30,085.36	(2,000.00)	(7,250.00)	8,067.42	(4,600.00)	(1,229.13)